

Message Text

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PAGE 01 STATE 309428
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COM/BEWT/OEA/CD: JRCOLLINS
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INFO AMEMBASSY BONN

C O N F I D E N T I A L STATE 309428

E.O. 11652: GDS

TAGS: BEXP, ESTC, UR

SUBJECT: SALE OF IBM COMPUTER FOR OLYMPICS

REF: MOSCOW 19513

1. IBM WASHINGTON OFFICE ADVISES THAT FIRM ANTICIPATES SALE OF TWO IBM 370/148 COMPUTER SYSTEMS TO SOVIETS FOR USE DURING 1980 OLYMPIC GAMES. IBM WASHINGTON REP. COLLINS, TO VISIT IBM OFFICES IN PARIS AND MOSCOW EARLY JANUARY 1977 TO FACILITATE PREPARATION OF EXPORT LICENSE APPLICATION.

2. IBM WAS ADVISED BY LETTER OF SEPT. 2, 1976 THAT PROSPECT OF OBTAINING APPROVAL FOR EXPORT OF COMPUTERS WAS GOOD FOR OLYMPIC USE PROVIDED THERE WAS IN-DEPTH JUSTIFICATION FOR REQUESTED COMPUTING CAPACITY. ON BASIS OF PRE-CONFIDENTIAL

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LIMINARY INFORMATION ON TIMING OF APPLICATION SUBMISSION BELIEVE THERE WILL BE SUFFICIENT TIME FOR USG ACTION, PERMITTING SHIPMENT BY END 1978, IF APPROVED.

3. AS RECOGNIZED PARA. 4, REFERENCE, FIRM CONTRACT NOT REQUIRED TO INITIATE REVIEW IF SOVIETS EXECUTE FORM

DIB-629P, "STATEMENT BY ULTIMATE CONSIGNEE AND PURCHASER"
AND PROVIDE SIGNED STATEMENT GUARANTEEING, INTER ALIA,
IBM RIGHT OF FREE ACCESS TO COMPUTER AT ALL TIMES.

4. NECESSITY FOR REVIEWING LICENSE APPLICATION IN CONTEXT
OF PROPOSED POST-OLYMPIC END USERS OBVIOUS COMPLICATING
FACTOR. ESTIMATE ON FINAL ACTION BY END 1977 PRESUMES
ADEQUATE ULTIMATE END USER/END USE INFORMATION SUBMITTED
CONCURRENTLY WITH OLYMPIC PORTION OF APPLICATION, AND
USG DETERMINATION THAT COMPUTER SYSTEMS ARE REASONABLE AND
APPROPRIATE FOR STATED END USE, DIVERSION UNLIKELY, AND
APPROPRIATE SAFEGUARDS ACCEPTABLE TO CONSIGNEE.
ROBINSON

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NNN

Message Attributes

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Margaret P. Grafeld
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